

WELCOME

Exhibiting at the Pennsylvania Convention Center



AN  **MANAGED FACILITY**

Thank you for your partnership!
As partners, we continue to improve services to our mutual customers!



Greg Tesone
Assistant General Manager



Dave Salera
Director of Contractor Services



Mary Ann Torres
Director of Business Analysis



**Pennsylvania
Convention Center**
PHILADELPHIA

AN  **MANAGED FACILITY**

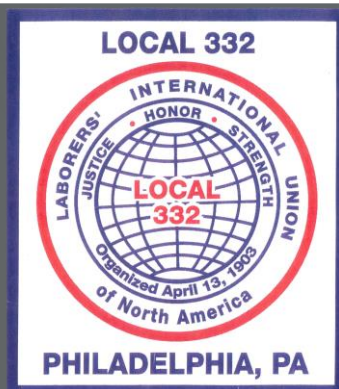
- ✓ **An enhanced Customer Satisfaction Agreement governs the work rules and expected level of service on all events at the PCC.**
- ✓ **10-year agreement offers labor stability and enables the General Service Contractors and other service providers to partner with labor to improve all areas of the show experience.**
- ✓ **Improved exhibitor rights have been established in the agreement that allow for unprecedented options for exhibitors not matched in other facilities.**

Labor Agreement

10-year term with four signatory partner unions:



ELECTRICIANS



LABORERS



RIGGERS



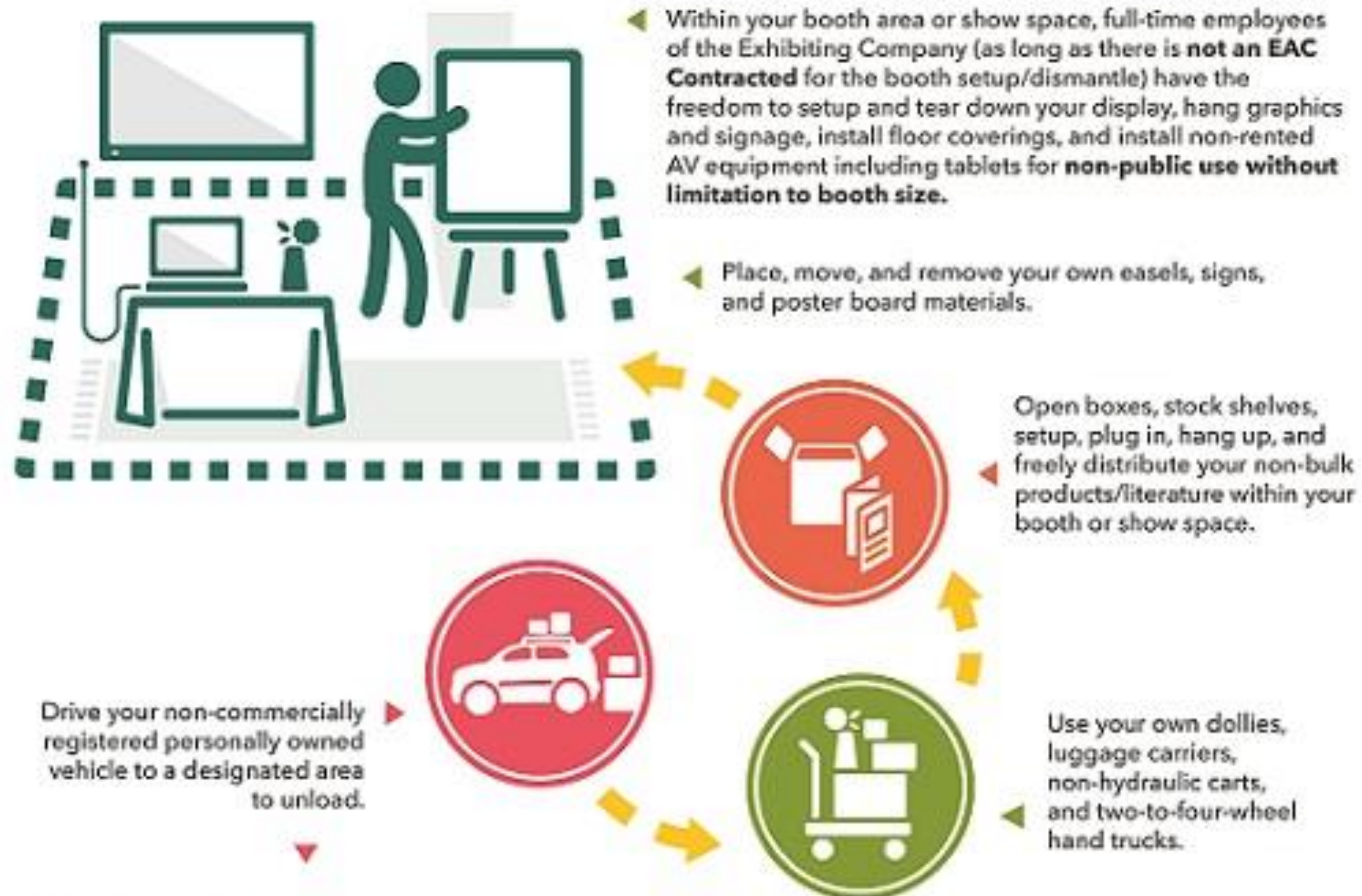
STAGE HANDS

- More streamlined and efficient jurisdictions that are clearly defined
- Skilled and capable workforce
- Continuous hospitality training

www.tricolift.com

Enhanced Exhibitor Work Rules

Progressive work rules and streamlined services provide our customers with just the right amount of flexibility and independence they need, resulting in greater cost efficiencies and a better overall customer experience.



VEHICLES THAT QUALIFY:			
			
SEDAN	SUV	PICKUP	VAN
VEHICLES THAT DO NOT QUALIFY:			
			
TRAILER	RENTALS	BOBTAIL	STAKEBED

Use your own power tools and ladders (up to 6 feet) to setup and tear down exhibits.




Progressive work rules and streamlined services provide our customers with just the right amount of flexibility and independence they need, resulting in greater cost efficiencies and a better overall customer experience.

Enhanced Customer Satisfaction Agreement

- 
- Labor Stability through May 2029
 - Unlimited Booth Size
 - Full-time employees of exhibiting companies (as long as there is not an EAC contracted for the booth setup/dismantle) have the freedom to:
 - Setup and tear-down their display
 - Hang graphics and signage
 - Install non-rented AV equipment
 - Install floor coverings
 - Install and remove audio/visual equipment within the booth, excluding rental equipment.

Enhanced Customer Satisfaction Agreement

 • Supervisors of I&D contractors who are IATSE members may sign in with Elliott-Lewis and perform Show Labor. (Travelers)

 • Supervisors of production contractors who are IATSE members may sign in with Elliott-Lewis and perform Show Labor. (Travelers)

Enhanced Customer Satisfaction Agreement



- Show Management and Customers may put out pop up retractable signs.
- Show Management may place easel signage.
 - Signs or easels will be delivered to a central location for Show Management & Customers to move to an appropriate location.
 - Excludes frame signs & meter boards



The background of the slide is a photograph of a server room. On the left, there is a yellow step ladder. In the center, a person wearing a white lab coat and a white cap is standing next to a server rack, looking at a device. The server rack has several units with labels like 'P80' and 'P81'. The room has a high ceiling with various pipes and lights. The entire image is overlaid with a semi-transparent teal color.

Open for Q & A

PCC Contact Information



Please direct all questions you may have to:

Contractor Services

Phone: 215-418-4900

Email: csaquestions@paconvention.com



*See you in
Philadelphia!*